



United States Department of the Interior

INTERIOR BUSINESS CENTER
Washington, DC 20240

FEDERAL SUPPLY SCHEDULE (FSS)

SOLE SOURCE JUSTIFICATION

AUTHORITY: Revolutionary FAR Overhaul (RFO) 8.401(b), General Services Acquisition Regulation (GSAR) 538.7104-3(b) and 40 U.S.C 501(b)(1)(A)

PR/SOL/CONTRACT/ORDER/BPA No. 140D0426Q0796

This acquisition is conducted under the authority of the Federal Supply Schedule (FSS) program.

1. Identification of the agency and contracting activity, and specific identification of the document as a “FSS Sole Source Justification.”

This document is a *FSS Sole Source Justification* for the Department of the Interior (DOI), Interior Business Center (IBC), Acquisition Services Directorate (AQD), Division 2, on behalf of the Bureau of Land Management (BLM), Directorate of Information Management & Technology (IMT).

2. Nature and/or description of the action being approved.

This is a follow-on requirement for BizFlow software licenses. The original order, 140D0425F0926, was competed via General Services Administration (GSA) Multiple Award Schedule (MAS) as a limited, Brand Name Only competition and award was made to BizFlow Corp against their GSA MAS Contract No. GS35F250BA.

3. A description of the supplies or services required to meet the agency’s needs (including the estimated value).

The BizFlow license required under this procurement is as follows:

Manufacturer part number: BF-TEN-M - 1 Month Named User License Consists of BizFlow M Named User License; BizFlow Advanced Reporting; Standard Maintenance - Qty: 4,019

The estimated cost of these services is [REDACTED] over a 12-month Period of Performance (PoP).

4. The authority and supporting rationale (see GSAR 538.7104-3(b)(1)) and, if applicable, a demonstration of the proposed contractor’s unique qualifications to provide the required supply or service.

GSAR 538.7104-3(b)(1)(ii) – Only one source is capable of providing the products, services, or solution required at the level of quality required because the products, services, or solutions are unique or highly specialized.

BizFlow is an integral, embedded component of the Automated Fluid Minerals Support System (AFMSS), which is based entirely on BizFlow’s proprietary design and technology. Continued operation, maintenance, and security compliance of AFMSS require the use of BizFlow

products. Use of any alternative solution would result in substantial duplication of costs, significant technical risk, and operational disruption that cannot be recovered through competition.

The agency has standardized BizFlow software across multiple programs to ensure uniformity, interoperability, and compatibility with mission-critical systems. Deviating from this standard would require costly retraining, extensive configuration changes, and would introduce interoperability issues that could impair core operations. BizFlow is also the only solution that meets the AFMSS's certified performance, security, and compliance requirements. The BLM currently holds approximately 4,000 BizFlow licenses and relies on the OEM for software updates, security patches, and technical support. BizFlow requires customers to maintain active maintenance plans and annually renew server licenses to receive updates necessary to address vulnerabilities and maintain operational security. While other vendors may offer similar products, none can meet these specific requirements or integrate with the existing AFMSS environment. This brand-name limitation is not intended to restrict competition but is essential to ensure continuity of operations, maintain compliance, and avoid unacceptable delays or technical incompatibilities.

5. A determination by the ordering activity contracting officer that the order represents a fair and reasonable price consistent with GSAR 538.7102-2(d)(2) and 538.7104-2(a)(3).

The contracting officer determines that the anticipated prices will be fair and reasonable based on historical and published pricing. It is anticipated that price analysis will include a review of published GSA Advantage pricing, confirmation of current OEM price lists, and verification that the proposed pricing does not exceed the vendor's approved GSA schedule rates. In addition, the contracting officer will review historical purchase data for prior BizFlow acquisitions to confirm price consistency and identify any variances.

6. A description of the market research conducted among schedule holders and the results or a statement of the reason market research was not conducted.

After discussing the program requirement with BLM program officials, conducting an acquisition review and detailed research of available Government Acquisition Vehicles, it was determined that these services are commercially available.

On August 4, 2026, the Contracting Officer emailed the Original Equipment Manufacturer (OEM), BizFlow, to confirm if their authorized resellers could provide the required part number for this requirement. BizFlow indicated that there are no authorized resellers available for purchasing and the required part number can be found on their GSA MSA.

As a result, this requirement will be solicited on a sole source basis to BizFlow via their GSA MAS. Utilizing FAR Part 8, Required Sources of Supplies and Services under GSA was determined to be in the best interest of the Government.

7. Any other facts supporting the justification.

BizFlow Corporation holds exclusive rights to license, maintain, and support the software, meaning only BizFlow or its authorized resellers can provide essential updates, patches, and technical assistance critical to maintaining system reliability and security. As previously indicated, there are no approved authorized resellers for the required part number.

The software receives regular security updates directly from BizFlow, ensuring compliance with federal cybersecurity mandates and protecting sensitive government data from emerging threats.

Replacing BizFlow with an alternative product would require significant upfront investments in new licenses, along with extensive integration, testing, and retraining efforts, resulting in substantial cost increases and schedule delays. The AFMSS is mission-critical, supporting vital mineral management operations; any disruption or incompatibility caused by non-standard software could negatively impact regulatory compliance and operational effectiveness.

Furthermore, AFMSS's architecture is specifically tailored to BizFlow's proprietary technology, making third-party replacements technically infeasible without a complete system overhaul. BizFlow's proven performance history with the agency including consistently meeting standards, providing timely support, and ensuring system uptime further supports the necessity of this limited source procurement.

8. A statement of the actions, if any, the agency may take to remove or overcome any barriers that led to the restricted consideration before any subsequent acquisition for the supplies and services is made.

The Department of the Interior and BLM recognizes that the current requirement for BizFlow software licenses and services represents a limited source acquisition due to proprietary technology and exclusive licensing. To address these barriers for future acquisitions, the agency will engage with the vendor and industry to explore potential opportunities for product standardization, interoperability improvements, and alternative solutions.

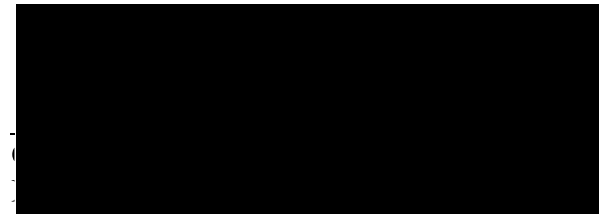
- 9. The ordering activity contracting officer's certification that the justification is accurate and complete to the best of the contracting officer's knowledge and belief.**

I certify this justification is accurate and complete to the best of my knowledge and belief.



- 10. Evidence that any supporting data that is the responsibility of technical or requirements personnel (e.g., verifying the Government's minimum needs or requirements or other rationale for limited sources) and which form a basis for the justification have been certified as complete and accurate by the technical or requirements personnel.**

I certify the technical data which forms a basis for this justification is complete and accurate and meet the Government's minimum needs.



- 11. For justifications under GSAR 538.7104-3(b)(1)(ii), a written determination by the approving official identifying the circumstance that applies.**

GSAR 538.7104-3(b)(1)(ii) - Only one source is capable of providing the products, services, or solution required at the level of quality required because the products, services, or solutions are unique or highly specialized.

12. Reviews and Approvals:

Approve

