
JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION (JOFOC)¹

JOFOC NUMBER²: ATF-26-0037

PROCUREMENT REQUEST (PR) NUMBER: DJA-26-AHDQ-PR-0604

CO: Cameron Davis | Cameron.Davis@ATF.gov

COR/GTR³: [REDACTED]

DATE: September 1, 2026, updated September 14, 2026

This document serves as both the justification and approval for acquisitions conducted under the authorities for proposed procurements using other than full and open competition pursuant to the authority under [41 U.S. Code § 3304 – Use of Non-Competitive Procedures](#) and [Revolutionary Federal Acquisition Regulations Overhaul \(RFO\) 6 – Competition Requirements](#).

1. Identification of the agency and contracting activity.

Requiring Agency:

The Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF)
Seattle Field Division
1521 1st Avenue S., STE 600
Seattle, WA 98134
Technical POC: [REDACTED]
Email: [REDACTED]

Contracting/Ordering Activity:

The Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF)
Office of Management – Acquisitions Management Division
99 New York Avenue, NE
Washington, DC 20226
Contracting Officer Name: Cameron Davis
Email: Cameron.Davis@ATF.gov

¹ This is also known as a Justification & Approval. It is the document required by the FAR that justifies and obtains approval for a sole-source contract.

² This is entered at or after small business review, including the header.

³ COR – Contracting Officer's Representative – services /GTR – Government Technical Representative – supplies/goods.

2. The nature and/or description of the action being approved.

ATF-FO intends to award a sole source, firm-fixed-price contract to CyberNational, Inc. for the procurement of the Retrieve-All ballistic recovery system. This action will establish a new contract to acquire equipment and associated supplies and shipment required to sustain ATF ballistic testing operations.

3. A description of the supplies and/or services required, including the delivery schedule and/or the period of performance (inclusive of all option periods), and the estimated dollar value of the acquisition.

This action is for the purchase of five (5) Portable Retrieve-All Systems, 10 replacement HEPA filters, 50 replacement ballistic rubber faces, five (5) crates, and five (5) shipments to be used to support ATF personnel in safely handling ballistic evidence.

The estimated cost for this purchase is [REDACTED] with a Required Delivery Date (RDD) no later than 120-days after purchase award.

4. Identify statutory authority permitting other than full and open competition.

This acquisition is conducted under the authority of 41 U.S. Code § 3304 – Use of Non-Competitive Procedures and the exceptions listed under **RFO 6.103 – Other than full and open competition..** (Check the appropriate box for the authority – and **bold** the statement)

- ☒ RFO 6.103-1 Only one responsible source and no other supplies or services will satisfy agency requirements.
- ☐ RFO 6.103-2 Unusual and compelling urgency.
- ☐ RFO 6.103-3 Industrial mobilization; engineering, developmental, or research capability; or expert services.
- ☐ RFO 6.103-4 International agreement.
- ☐ RFO 6.103-5 Authorized or required by statute.
- ☐ RFO 6.103-6 – National Security
- ☐ RFO 6.103-7 Public Interest

5. Services: A statement demonstrating the unique qualifications of the proposed contractor or the nature of the action requiring use of the referenced authority.

CyberNational, Inc. is uniquely qualified to provide these products to ATF based on the following:

- Market research conducted by ATF did not identify any other suppliers capable of providing a ballistic recovery system with the required HEPA filtration capabilities or comparable performance characteristics. No alternative vendors were able to demonstrate the technical features necessary to meet the required specifications. As a result, CyberNational, Inc. remains the only source capable of fulfilling the agency's operational and technical needs for this requirement.

Brand name products. A demonstration of any brand name product's unique attributes: An explanation of the unique attributes of the proposed brand name item(s) and why no other similar item will suffice.

Retriev-All is uniquely qualified to meet the agency's needs based on the following:

- The Retriev-All system is the only known brand-name ballistic recovery device that integrates a proprietary HEPA-filtration containment design specifically engineered for safe projectile recovery during ballistic testing operations. Its combination of containment capability and filtration performance is not available from any other commercial product. No similar item can meet ATF's safety requirements.

6. A description of efforts made to ensure offers/quotes were solicited from as many potential sources as is practicable, including whether a notice was or will be publicized as required by [RFO 5.1](#) and, if not, which exception under [RFO 5.201\(b\)](#) applies.

Market research was conducted and it was determined that Cyber National Inc is the only vendor that can provide the Retriev-All system that will meet the ATF's needs.

CyberNational, Inc.
1512 Sarah Court
Murfreesboro, TN 37129
Phone: 615-893-1099

POC: Karen Montgomery
Email: karen@cyber-national.com
Phone: 615-893-1099

7. The anticipated dollar value of the proposed acquisition, including options if applicable, and a determination by the contracting officer that the anticipated cost to the government will be fair and reasonable.

The estimated cost for this purchase is [REDACTED] with a Required Delivery Date (RDD) no later than 120-days after purchase award. The anticipated cost to the government will be fair and reasonable in accordance with RFO 12.204.

8. A description of the market research conducted and the results or the reason market research was not conducted.

Market research included the review of mandatory sources for supplies and services, existing contracts online product search, and a review of prior purchases. This research confirmed that CyberNational, Inc. is the only manufacturer producing a ballistic recovery system with integrated HEPA filtration and containment capabilities necessary to meet ATF's ballistic testing requirements. No other vendors were identified that offer comparable systems.

9. Any other facts supporting the use of other than full and open competition.

N/A

10. A listing of the sources, if any, that expressed, in writing, an interest in the acquisition.

N/A

11. A statement of any actions the agency will take to remove or overcome any future barriers to competition.

The agency will continue to conduct market research prior to any subsequent acquisition of the Retrieval-All system to identify new sources, emerging technologies, and any vendors that develop comparable systems. The program office will periodically reassess its requirements, including whether salient physical and functional characteristics can be defined to permit competition on a performance basis rather than by brand name. Should additional responsible sources emerge that can satisfy the agency's standardization, compatibility, and ease-of-use they will be considered.

12. Certifications.

Co-Prepared by:

As the Contracting Officer's Representative (COR) or Government's Technical Representative (GTR), I certify the above information is accurate to the best of my knowledge and contains complete data/information necessary to support the recommendation and the basis for this justification.

[REDACTED]

[REDACTED]

Date

Resource Management Branch/Budget Analysis

As the Contracts Specialist, I reviewed the information presented above by the program office, this information is complete and accurate to the best of my knowledge. I recommend to the Contracting Officer it is in the best interest of the US Government to pursue other than full and open competition for this requirement.



Christian Shepherd, Contract Specialist
Office of Management – Acquisitions Management Division

Date

As the Contracting Officer and based on the information presented by the program office, the information is complete and accurate to the best of my knowledge, and it is in the best interest of the US Government to pursue other than full and open competition for this requirement.

Cameron Davis, Contracting Officer
Office of Management - Acquisitions Management Division

Date