

After reviewing the Statement of Work, we would appreciate clarification on the following:

1. **Quote submission:** I see the SOW but do not see a solicitation document or RFQ with submission instructions. Could you please confirm how and where to submit our quote, any required forms or supporting information, and the evaluation criteria?
 - A. You can submit the quote to either myself or my CO Mrs. Edsa Artates. Evaluation is technical acceptance, and price. Estimated lead time, if provided, may be used if multiple quotes are technically acceptable and equal in cost.
2. **Installation and acceptance:** Section 9 states that Malmstrom AFB personnel will remove the existing equipment and install the new equipment. Please confirm that the contractor's responsibility is to furnish and deliver the equipment. Would any onsite startup, testing, training, or walkthrough attendance be required of the contractor, and how will final acceptance be handled following Government installation?
 - A. You can submit the quote to either myself or my CO Mrs. Edsa Artates. Evaluation is technical acceptance, and price. Estimated lead time, if provided, may be used if multiple quotes are technically acceptable and equal in cost.
3. **Photographs and site information:** In lieu of a site visit, could you provide photographs of the existing equipment, equipment room, and three wash bays, including plumbing and electrical connections and equipment nameplates? Available electrical voltage and phase, along with approximate equipment-room dimensions, would also help us verify compatibility.
 - A. You can submit the quote to either myself or my CO Mrs. Edsa Artates. Evaluation is technical acceptance, and price. Estimated lead time, if provided, may be used if multiple quotes are technically acceptable and equal in cost.
4. **Equivalent equipment:** The SOW identifies specific manufacturers and model numbers. Will equivalent equipment from another manufacturer be accepted if it meets the listed requirements? If so, what documentation should accompany the quote to demonstrate equivalency?
 - A. Equivalent equipment will be accepted. If there is a difference in manufacturer, please provide spec sheets.