



JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

SECTION 1: IDENTIFICATION OF THE AGENCY AND THE CONTRACTING ACTIVITY

Department of State Contracting Activity	☒ Acquisition Management
Requiring Activity	OBO/PDCS

SECTION 2: NATURE AND/OR DESCRIPTION OF THE ACTION BEING APPROVED

This action is necessary to acquire Non-Intrusive Magnetometer Survey service (phase two) of the land for the NEC site in Chisinau. During the registration of ownership transfer with the Government of Moldova, the land should be free of known environmental contamination, hazards, hidden structures, and other obstacles that could reasonably be expected to impede the construction and operation of Embassy Facilities.

Approval is requested to award a new contract on a sole source basis to **SafeLane Global**, UK for the supplies and/or services described in Section 3 on behalf of the Requiring Activity.

Order Type – FFP.

SECTION 3: DESCRIPTION OF SUPPLIES/SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS

Overseas Buildings Operations (OBO) and U.S. Embassy, Chisinau, are pursuing the acquisition of a parcel of land for the construction of an NEC.

A non-technical desktop EO contamination assessment was completed in September 2025. The report determined that the overall risk of EO contamination for the potential NEC site was Medium.

The Contractor shall perform a Non-Intrusive Magnetometer Survey and target investigation of the greenfield portion of the land, which is approximately 33,000 square meters. The survey will identify any anomalies (potential UXO targets) to a depth of three meters.

On completion of Non-Intrusive Magnetometer Survey and Target Investigation of the UXO services, the contractor will issue a Final Report and ALARP Certificate for the completed works,



confirming that the EO risk has been mitigated and managed in accordance with International Mine Action Standards (IMAS) in the specific area.

The estimated value for the entire period of performance is \$382,465.59 USD

SECTION 4: IDENTIFICATION OF THE STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION

This statutory authority permitting other than full and open competition is 41 U.S. Code 1901 as implemented by FAR 12.000; see also FAR 12.102(b).

SECTION 5: DEMONSTRATION THAT THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS OR THE NATURE OF THE ACQUISITION REQUIRES USE OF THE AUTHORITY CITED

As the Government moves toward performing construction on the site, services are urgently needed to identify any UXO or mines on the property in order to protect the life and safety of personnel working on the property. SafeLane is the one qualified vendor in a position to quickly execute the project.

SafeLane Global is uniquely qualified to provide these services to U.S. Embassy based upon the following:

- a. SafeLane Global (SafeLane) supports and facilitates the explosive ordnance (EO) risk mitigation activities of governments, national armed forces, corporations, humanitarian actors and multinational organizations.
- b. SafeLane Global detects, clears, and mitigates explosive threats, from mines to unexploded ordnance (UXO), improvised explosive devices (IEDs), and ammunition & explosive stockpiles. Established in 1989, SafeLane Global has successfully delivered over 30,000 contracts in 60 countries, including some of the world's most hazardous and remote environments.
- c. SafeLane has a proven track record delivering UXO Services in support of the US Embassy Moldova's construction program, having conducted the initial comprehensive Non-Technical Survey (NTS) and developed the explosive ordnance risk mitigation strategy for the proposed new Embassy site in Chisinau.
- d. In the initial market research/RFQ of phase one, non-technical Chisinau NEC UXO survey, only SafeLane Global managed to demonstrate the capability of delivering a



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quality contamination assessment report within the required time frame and maintaining the costs below the initially evaluated IGCE with all the applicable standards.

- e. SafeLane Global has already done the non-technical survey (site assessment) of the land required for the NEC during phase one of the project. The award was a result of full and open solicitation process. SafeLane Global knowledge and understanding of the already reviewed site and all the materials gathered will help expedite phase two and avoid duplicative work.
- f. Additionally, use of SafeLane Global, as a follow-on acquisition, saves the Government both time and money:
 - 1. The original order award (19MD7025P0195) was competed.
 - 2. Continuity with Safelane: Awarding this requirement to a source other than Safelane would result in avoidable costs and programmatic risk to the Government.
Specifically:
 - **Duplication of Effort and Unnecessary Cost.** Safelane has already completed a competitively awarded non-technical desktop survey of the site. Transitioning to a new contractor would require this survey to be redone in its entirety, at an estimated cost of **\$30,000**, which would not be recovered through open competition of the requirements.
 - **Unique Site Knowledge and Continuity.** Through its prior, competitively awarded non-technical survey, Safelane has developed direct, first-hand familiarity with the site's terrain, vegetation, access constraints, and other physical challenges relevant to safely and efficiently conducting the Unexploded Ordnance (UXO) Survey and Target Investigation. This institutional knowledge cannot be readily or quickly replicated by another contractor without incurring the duplicative costs described above and is directly relevant to ensuring safety and technical accuracy during UXO clearance and investigation activities.
 - 3. Probability of delays in fulfilling the agency requirement as a different company will require time to study the report and visit the physical site as part of the initial survey.

SECTION 6. DESCRIPTION OF EFFORTS TO ENSURE THAT OFFERS WERE SOLICITED FROM AS MANY POTENTIAL SOURCES AS IS PRACTICABLE, INCLUDING WHETHER A NOTICE WAS OR WILL BE PUBLICIZED AS REQUIRED BY FAR SUBPART 5.1 AND, IF NOT, WHICH EXCEPTION UNDER FAR 5.101(B) APPLIES

The urgency of the requirement exempts it from the requirement to post an Intent to Sole Source Notice, IAW FAR 5.101(b)(2).



SECTION 7. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT IS FAIR AND REASONABLE

The Contracting Office has determined that the anticipated price will be fair and reasonable based on historical prices paid for similar services.

By signing the justification, the Contracting Officer makes a determination that the cost of \$382,465.59 USD to the Government is expected to be fair and reasonable.

SECTION 8. DESCRIPTION OF THE MARKET RESEARCH CONDUCTED (SEE PART 10) AND THE RESULTS OR A STATEMENT OF THE REASON A MARKET RESEARCH WAS NOT CONDUCTED

During the initial stage of the non-technical unexploded ordnance survey, a full and open competition notice was advertised of SAM.gov (19MD7025Q0005) with the full RFQ document posted on the US Embassy Chisinau web page. Also, several companies specialized in this field were contacted as part of the market survey and received an RFQ package to compete for this award.

Only 3 companies responded to the solicitation, and only two found to be technically acceptable:

- Golden West Humanitarian Foundation - \$62,211.00
- SafeLane Global Limited - \$22,489.00

SECTION 9. ANY OTHER FACTS SUPPORTING THE USE OF OTHER THAN FULL AND OPEN COMPETITION

N/A

SECTION 10. LISTING OF SOURCES, IF ANY, THAT EXPRESSED A WRITTEN INTEREST IN THE ACQUISITION

No interest in this particular requirement.

SECTION 11. STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES REQUIRED



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For the reasons set forth in section 5, neither OBO nor Post have plans at this time to award future contacts for the requirements covered by this document in Chisinau, Moldova. If another potential source emerges, the Office of OBO/PDCS will assess whether competition for future requirements is feasible.

SECTION 12. CERTIFICATIONS

TECHNICAL AND REQUIREMENTS CERTIFICATION

I certify that the facts and representations under my cognizance which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

Requirements Cognizance:

SIGNATURE:

Jeremy R Peterson

Digitally signed by Jeremy R Peterson

Date: 2026.07.24 16:34:45 +03'00'

Jeremy Peterson

Date

Management Officer, Embassy Chisinau
EUR/Chisinau/MGT

CONTRACTING OFFICER CERTIFICATION (FAR 6.104-1(a)(12))

I certify that this submission is accurate to the best of my knowledge, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

SIGNATURE:

Travis C Keon

Digitally signed by Travis C Keon

Date: 2026.07.24 15:39:00 +02'00'

Travis Keon

Date

Contracting Officer
Bureau of Global Acquisitions