

Questions On RFQ: FA2823-26-Q-A113

1. Is attendance at the October 6 site visit mandatory for quotation eligibility, or strongly recommended but optional? May a qualified local AV integrator attend as Anchor's proposed subcontractor/supplier representative with advance registration? **Answer: The site visit is not mandatory for quotation eligibility. You are welcome to send a qualified local AV integrator as your proposed subcontractor/representative**

2. The site memo states 9:30 AM 'CST' October 6, RSVP 5 PM 'CST' September 30, questions 5 PM 'CST' October 7, and quotes noon 'CST' October 13; SAM displays October 13 at noon 'CDT'. Please confirm each is local prevailing Central Daylight Time **Answer: To clarify the deadlines, the local due date time has been officially changed to 1:00 PM EST (which is 12:00 PM CST)**

3. For any attendee requiring base access, is there an approved secure method to furnish DOB and driver's license details rather than placing that sensitive information in ordinary email? We will not transmit someone's information before consent.

Answer: You may submit sensitive information via encrypted email

4. The public redacted SOW conceals the conference table length/dimensions; can measurements be provided at the walk-through or via an approved unredacted detail before final bid? The combo references an 'Order Table (Section 5.0)' but the available SOW Section 5.0 is titled Government-Furnished Property and Services. Should Volume III price be itemized against SOW Section 3 rather than a separate missing Order Table?

Answer: The solicitation posting (COMBO) has been updated and reposted to correct this error. The reference to the "Order Table" was a mistake; Volume III pricing should be itemized against SOW Section Additionally, I have checked the redacted items, and none of them obstruct the dimensions of the conference table length/dimensions, which are located in Section 3.3 of the SOW.

5. Please clarify how the solicitation's TAA requirement for all equipment, hardware and components applies to the integrated conference table and cable management/power parts, and whether compliant manufacturer certification is acceptable evidence with quote.

Answer: Yes, TAA is required for all equipments.

6. How many connections to the AV Bridge are needed?

Answer:

Enough to support and for additional growth.

Video camera

1 desktop PC for control

2 Guest Laptop presentation input (Conference room Table) Room Microphones audio (MS TEAMS Support)

Room Loudspeakers (MS TEAMS Support)

3 Wall mounted TV display

7. Is a security clearance required for workers?

Answer: No clearance required/ Background check required

8. Is there a need for any type of maintenance or service agreements? **Yes, a minimum of 4 years to start with the option to extend.**

9. The solicitation says award goes to the "lowest priced, responsible Offeror," but the Basis for Award section lists four best-value factors. Which basis will the Government use?

Answer: The Government will evaluate proposals using a Best Value Tradeoff process. The solicitation is amended to clarify that award will be made to the responsible Offeror whose offer conforms to all solicitation requirements—such as terms and conditions, representations and certifications, and technical requirements—and is determined to represent the best value to the Government, price and other non-price factors considered. Non-price factors will be rated in accordance with the evaluation criteria in the solicitation rather than on a strictly Acceptable/Unacceptable basis.

10. The quote submission deadline date in the combined synopsis/solicitation is blank, and the site visit memorandum states 12:00 PM CST on 13 October 2026. Please confirm the due date and whether the time is Central Daylight Time (in effect on that date).

Answer: The official and final deadline for quote submission is 12:00 PM CST (1:00 PM EST) on October 13, 2026. Central Daylight Time (CDT) is the local timezone in effect at Eglin AFB on this date.

11. Beyond the offeror's standard commercial warranty, does the Government expect any minimum warranty period, on-site response time or post-acceptance support for the installed system?

Answer: The Government requires a minimum post-acceptance maintenance and service agreement of 4 years, with an option to extend, as detailed in the contract requirements and SOW.

12. The SOW requires all equipment to be TAA-compliant, and DFARS 252.225-7001 is also incorporated. For evaluation purposes, will the Government treat the integrated system under CLIN 0001 as a single end product, and will TAA-compliant designated-country products be evaluated without a Buy American price adjustment?

Answer: Correct. To align with the technical requirements of the Mission Partner, the Government has incorporated DFARS 252.225-7021 (Trade Agreements) into this solicitation via an amendment. The integrated AV system delivered under CLIN 0001 will be evaluated as a single end product. Under this clause, offers of U.S.-made end products or TAA-compliant designated country end products will be evaluated without the application of a Buy American Act price adjustment. All proposed equipment must be fully TAA-compliant in accordance with Section 6.1 of the SOW.

13. Will the Government accept past performance from a proposed subcontractor who will do the installation and programming?

Answer: Yes. Past performance of a major subcontractor performing significant portions of the work will be evaluated, provided the reference is recent and directly relevant to the specific scope they are sub-contracted to perform on this requirement.

14. Do OEM spec sheets count toward the 3-page limit for Volume I?

Answer: No. Technical spec sheets for proposed equipment do not count toward the 3-page narrative limit for Volume I. They should be submitted as an appendix to your proposal.

15. The command name in SOW 3.2.6 is redacted. Which command's standards and graphics should the user interface use? Will the Government provide the graphics files?

Answer: The user interface shall be programmed in accordance with the USAF 96th Test Wing (96 TW) standards. The command name has been unredacted in the amended SOW. All official high-resolution graphics and theme files will be provided to the winning contractor as Government-Furnished Information (GFI) post-award.

16. The Volume I and Volume III instructions reference a "SOW Order Table (Section 5.0)," but Section 5.0 of the SOW dated 18 September 2026 is Government-Furnished Property and Services, and no order table is included in the posted package. Please provide the Order Table or confirm the price breakdown format the Government will accept under CLIN 0001 (for example, line items by SOW paragraph 3.1 through 3.3, 4.0 and 7.0).

Answer: Confirmed. The instructions referencing a "SOW Order Table" are updated. The Government will not provide a template. Instead, offerors shall submit their own detailed, itemized price list breakdown supporting the total proposed price for CLIN 0001. This price list breakdown must detail all hardware, software, installation labor, and warranty/support costs required to meet the Statement of Work (SOW).

17. Please confirm that the resident PC referenced in SOW 3.2.2 and 3.2.4 and the unified communications software license are Government-furnished, and identify the approved UC platform (for example, Microsoft Teams, Zoom or Webex) so programming and device selection are scoped correctly.

Answer: The computer is a government provided computer with licensed software

18. Please describe the existing wall and ceiling construction in Room 101. Specifically: is the front wall able to support a 98-inch display without added blocking, and if reinforcement is needed, is it contractor or Government responsibility? Is the ceiling a lay-in tile grid suitable for the microphone and speakers? Is floor coring permitted, or are over-floor raceways (SOW 3.2.5) the only acceptable cable path? Where will the 20RU rack be located?

Answer: Current configuration of the front wall 1 100" display in the center with 2 65" display flanking both side of the center display.

19. SOW 3.2.2 through 3.2.6 describe networked AV devices on a dedicated private AV LAN. Will any device (control processor, network switch, touch panels, DSP or UPS network card) connect to a Government network or require cybersecurity accreditation, STIG hardening or an approved products list listing? If the AV LAN remains fully isolated, please confirm.

Answer: The AV LAN will not be connected to the Government network.

20. Is there an installation or enterprise standard for the control and AV-over-IP platform (for example, compatibility with existing room management or scheduling systems), or will any platform meeting the SOW performance requirements be accepted? Will the Government provide the USAF/command theme files and graphics referenced in SOW 3.2.6?

Answer: Currently there are NO scheduling systems or room management other than Microsoft Outlook to schedule the conference room

21. Which unified communications platform will the room use, and which calendar system should the scheduling panel connect to?

Answer: Microsoft Teams is the current communication platform, and Microsoft Outlook is what being used to Schedule the conference room meetings.

22. Is the front wall able to support a 98-inch display, or should blocking be included in the quote?

Answer: 100" display currently in the center of the front wall with two 65" in flanking

23. While Section 3.3 specifies a conference table and Section 3.2.1 specifies one 98-inch and two 65-inch front displays, overall room dimensions are not provided. Could the Government provide the physical length, width, ceiling height, and floor plan drawings for Building 104, Room 101?

Answer: The dimensions for the conference room are approximately 24.5 ft Wide x 30 ft X Long X 12 Ft H. The conference room table is approximately 15 ft long.

24. To ensure accurate cable pathway planning, optimal display sightlines, and precise ceiling speaker/microphone grid positioning, could the Government provide architectural floor plans, front-elevation drawings, and a Reflected Ceiling Plan (RCP) for Building 104, Room 101?

Answer: Picture included to Amended RFQ posting.

25. Section 3.2.1 specifies heavy-duty tilt wall mounts for one 98-inch and two 65-inch displays on the front wall. What is the structural composition of the front mounting wall (e.g., drywall over metal studs, solid concrete, masonry, wood studs)? Additionally, is plywood backing or structural reinforcement currently installed behind the drywall, or will structural reinforcement be required as part of the installation?

Answer: There is a wood panel installed to support the current 100" display

26. Section 3.2.3 specifies installing five in-ceiling loudspeakers and one ceiling beamforming microphone. What is the ceiling type, height, and tile composition in Room 101 (e.g., standard 2x2 or 2x4 acoustic drop tile, drywall, or open ceiling)? Additionally, is the space above the ceiling plenum-rated, and are there existing cable trays or J-hooks available for overhead cable routing?

Answer: Picture included to Amended RFQ posting.

27. Section 3.2.5 requires two low-profile over-floor surface raceways between the table, control desk, and perimeter wall connection points. What is the floor construction and surface material in Room 101 (e.g., carpet over concrete slab, raised access floor, tile, or wood subfloor)? Additionally, are there any existing floor boxes or core drills under the proposed table location, or must all utilities route entirely across the floor surface?

Answer: Floor construction is concrete with carpet.

28. Section 3.2.5 references routing surface raceways between the table, perimeter wall, and a "control desk." Please clarify the physical location of the control desk within Room 101. Additionally, please confirm which specific equipment or control interfaces (e.g., the 10.1-inch tabletop touch panel, Resident PC, or AV rack) are intended to be positioned at the control desk versus at the main conference table.

Answer: The Control desk sits back and to the right of the conference table.

29. Section 3.2.2 references routing for a "Resident PC" and two guest laptops. Please confirm: How many physical video outputs (e.g., single HDMI/DisplayPort or dual outputs) the Government-furnished Resident PC will utilize.

Answer: HDMI Output

30. Section 3.2.5 mandates routing surface raceways to a "control desk," but Section 3.2.2 only specifies two guest laptop inputs at the conference table and one Resident PC feed. Please clarify:

1. Is a local video presentation input (e.g., HDMI or USB-C) required at the control desk location in addition to the table inputs?

Answer: Yes, Control desk will have Video input. We would like to have at least 2 at the conference room incase a guest want to present from their laptop.

2. Is the Resident PC primary workstation, monitor, and KVM interface intended to reside at the control desk, at the 20RU equipment rack, or inside the conference table?

Answer: Yes

3. Should the 10.1-inch tabletop control touch panel be located at the control desk, on the main conference table, or mounted elsewhere?

Answer: At the Control Desk

31. Section 3.2.5 specifies one 20RU equipment rack and a 1500VA UPS. Please confirm the exact designated physical location for this rack (e.g., inside Room 101 or in an adjacent telecom closet). Additionally, please confirm that dedicated 120V AC power receptacles are available at this designated rack location. available for overhead cable routing?

Answer: Picture included to Amended RFQ posting, of the current rack, and it sits behind the control desk.

32. Room PC: SOW 3.2.2 and 3.2.4 mention the resident/host PC, and Q&A 6 lists "1 desktop PC for control." Is that PC government-furnished, or should the contractor furnish it?

Answer: 1 Government furnished PC sit at the control desktop.